

EWM and the Salzgitter Group joining forces

- **"Green steel" for mill-independent steel service center**
- **Reservation agreement concluded**

Neunkirchen, 7th December 2022. In line with its strategic mission of "Partnering for Transformation", the Salzgitter Group is working closely together with customers and partners in order to achieve the defined climate targets. EMW Stahl Service GmbH and Salzgitter Flachstahl GmbH have now concluded an agreement on the supply of a specified quantity of "green" steel. An initial delivery will be made following the successful conversion to low CO₂ steel production under the "SALCOS® – Salzgitter Low CO₂ Steelmaking" transformation program.

EMW Stahl Service GmbH intends to increase its sales of green steel products in the coming years. As from the end of 2025, the Salzgitter Group will gradually convert its steel production to hydrogen-based processes. The goal is to achieve virtually CO₂-free production as from the year 2033.

"As one of the largest independent steel service centers, we are delighted to announce the supply agreement concluded with our long-standing partner Salzgitter Flachstahl GmbH. This represents an important step for us in expanding our product portfolio in the area of CO₂-reduced steel. In addition to our own numerous measures, this is another building block towards achieving greater sustainability. In this context, we as the Schäfer Werke Group, to which EMW belongs, have set ourselves the goal of achieving climate neutrality by 2030," Michael Mockenhaupt, Managing Director of EMW stated.

EMW Stahl Service GmbH has already featured as a customer for many years and expressed strong interest at an early stage in purchasing steel produced at Salzgitter Flachstahl GmbH with low CO₂ emissions. As Phillip Meiser, Sales Director at Salzgitter Flachstahl outlined: "EMW is a reliable partner, and we are very pleased that we have now been able to conclude a partnering agreement at this year's EUROBLECH. Just like us, EMW is strongly committed to assuming a pioneering role, especially when it comes to environmental protection issues. Moreover, this collaboration underlines that our customers perceive SALCOS® as a way to achieve their sustainability goals as well. Consequently, they perceive added value in our transformation to green steel. The markets for these products are becoming more and more established, driven above all by our strong and long-standing partners."

PRESSE RELEASE

Video from EMW Stahl-Service-Center on green steel production: [Click-me](#)

Images and captions:

Fig. 1: Partnerschaft-Salzgitter_Bild-1_(c)_Schaefer-Werke-GmbH.jpg

Caption: Meeting at Euroblech 2022 forging the agreement on the supply of a fixed quantity of "green" steel. From left to right: Ulrich Grethe (Head of Steel Production Division Salzgitter AG), Jutta Schäfer-Hillenberg (Shareholder SCHÄFER Werke), Phillip Meiser (Sales Director Salzgitter Flachstahl), Michael Mockenhaupt (Managing Director EMW), Holger Latsch (Purchasing Manager EMW) and Maik Lintl (Sales Manager Salzgitter Flachstahl).

About Salzgitter AG (www.salgitter-ag.com/en/):

Salzgitter AG ranks as one of Germany's leading steel and technology groups. As a pioneer in the circular economy, we focus on sustainable innovation and on transforming products and processes in the business units of Steel Production, Steel Processing, Trading and Technology.

With our Salzgitter AG 2021" strategy and anchored in the principle of "Pioneering for Circular Solutions", we are setting new benchmarks in the industry. Our aspirations are realized through strong initiatives and programs such as SALCOS® - Salzgitter Low CO2 Steelmaking. Through partnerships and in networks, we are actively driving the process of development towards a circular economy.

With around 25,000 employees worldwide at 150 national and international subsidiaries and associate companies, we live up to our global aims for growth, profitability and our pioneering position. In the financial year 2021, we generated external sales of around € 10 billion, with a crude steel capacity of 7 million.

About EMW Stahl-Service-Center (www.emw-stahlservice.de/en/):

As one of the largest mill-independent steel service centres in Europe, EMW supplies coils, slit strip, blanks and circular blanks to the steel processing industry. Divided between the two sites in Neunkirchen (North Rhine-Westphalia) and Treuen (Saxony), EMW constantly stores more than 220,000 tonnes of thin sheet. Almost all marketable qualities are therefore available: standard and special grades, mainly hot-dip and electrolytically galvanised, cold-rolled, hot-rolled and hot-dip aluminised.

On six slitting lines, three multi-blanking lines, two cut-to-length lines and one cut-to-length line, EMW processes sheets in the thickness range from 0.4 to 6 millimetres with coil weights of up to 32 tonnes. A comprehensive package of automotive and industrial grades, high-strength steels and enamelling grades as well as a high-performance organisation for transport logistics are among the company's particular specialities.

EMW's quality guarantee, process reliability and environmental protection are ensured by certifications in accordance with DIN ISO 9001:2008, IATF 16949:2016 and ISO 14001:2004. EMW is a division of the internationally successful SCHÄFER WERKE group of companies based in Neunkirchen.

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